

Got REALTOR?

Navigating the real estate waters can be confusing.

Let me be your guide.

Mariana Fiorentina

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Your Destination: The closing table I will get you there.

➔ **START: Brainstorm** with you on your home's special features, updates, green features. **Prepare** a comparative marketing analysis to determine the value of your home. **Design** a staging plan to ready your home to compete. **Develop** a timeline. **Coordinate** any repairs and improvements prior to listing. **Devise** a personalized marketing strategy. **Assess** the appropriate advertising campaign. **Customize** the marketing plan. **Implement** the marketing plan. **Analyze** initial feedback and make any adjustments to the plan. **Follow up** on showings. **Present** all offers to you. **Handle** negotiations. **Get** all agreements and final contract signed and delivered to all parties. **Assure** satisfaction of all contract contingencies. Closely **monitor** all dates and deadlines. **Facilitate** appraisals and any structural, engineering and home inspections. **Assess** and discuss inspection repair request. **Prepare** your repairs response to Buyer's inspection request . **Follow** the buyer's mortgage approval process. **Finalize** the closing date with attorneys. **Arrange** for and pick up seller documents and carry to closing. **Attend** final walk through and final inspection.

➔ **END: Represent you at the closing table.**

Call me or send an email. I'll help you buy or sell a home.

TERRA NOVA
GLOBAL PROPERTIES

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This is not a solicitation for homes currently listed with a REALTOR®.